

*A Fair Tide is a tidal current
that helps increase the speed of a vessel
in the direction it wishes to go.*



A Long Term Solution to Homelessness



FRIENDS, SUPPORTERS AND COMMUNITY PARTNERS,

Has it really been a year?! These past 12 months have been filled with noteworthy accomplishments that we owe in large part to you, our community supporters. We welcomed the 100th resident into our transitional housing program, held the

most successful fundraising Spring Dinner to date, celebrated the graduation of five Fair Tide residents, and hit record sales several months in a row in our thrift store.

This year has also brought its share of challenges. Cuts to critical funding streams have left Fair Tide with the difficult task of filling a budget deficit. These reductions, specifically to the Section 8 housing voucher program, which provides rental subsidies to very low-income families, do not just affect our organization's bottom line but have a direct impact on the ability of our residents to afford rent after transitioning out of Fair Tide housing.

Unfortunately, these challenges will not disappear as the year comes to a close, but instead are part of a changing landscape to which we are adjusting. As such, this year Fair Tide kicked off an in-depth strategic planning process to examine our current programming and help us make thoughtful decisions as to how we can best meet the needs of the growing number of homeless individuals and families in the Seacoast. While this process takes time, we are committed to furthering our mission and look forward to including you in our plans as they solidify.

Thank you for your unwavering support. We hope you will continue to partner with us as we enter our 20th year of service!

Sincerely,

Emily Flinkstrom
Executive Director

IN THE FISCAL YEAR ENDING JUNE 30, 2017...

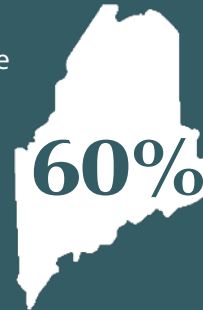
Fair Tide served
10 households
comprised
of 10
adults and
10 children



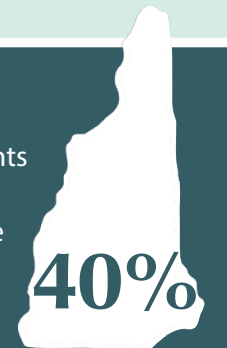
Fair Tide supported
residents
with 223
hours of
case
management



60% of Fair Tide
residents were
from Maine



40% of
Fair Tide residents
were from
New Hampshire



75% of program
graduates moved
into permanent
housing
this year



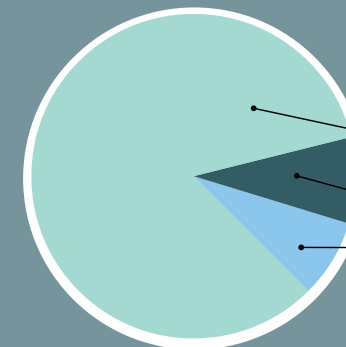
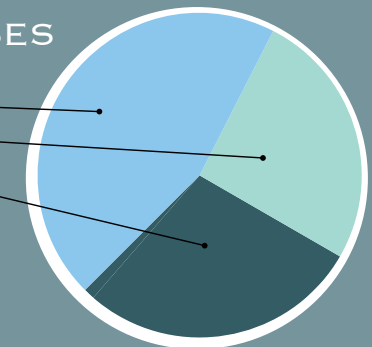
Thrift store volunteers provided
1,146 volunteer hours

1,146

REVENUE AND EXPENSES

Sales from thrift store: 56%
Contributions /grants: 29%
Income from programs: 15%

TOTAL REVENUE: \$322,353



Program services (payroll, rent,
insurance, maintenance): 79%
Fundraising: 12%
Management and general: 9%

TOTAL EXPENSES: \$287,515

NOTE: Fair Tide is undergoing a financial review and tax preparation. Numbers may differ from FY17 990.

KITTERY COMMUNITY MARKET

Paul and Sharon Morrill of Kittery brought their tiny house to the Kittery Community Market to help Fair Tide raise awareness around the issue of affordable housing and find ways of addressing the growing problem in our area.



KITTERY BLOCK PARTY

Fair Tide attended the Kittery Block Party to raise awareness about homelessness. In turn, we were the recipients of one of the grants given by party organizers to nonprofits each year. **Thank you KBP!**



HIKE FOR THE HOMELESS

The third time really is a charm and this year's walk from the coast of Maine to the top of Mt. Washington proves it; hikers **Mike Lee, Charlie Simpson** and **Ed "Mac" McAbee** raised nearly \$12,000 for Fair Tide. The trio was supported by Charlie's wife, Mary Oplinger, and Mike's wife, Wanda McDonough.



People are talking about Fair Tide. And these are just a few of those who made our Spring Dinner fundraiser the most successful one yet.

SPRING DINNER FUNDRAISER

At this year's bountiful Spring Dinner fundraiser, executive director Emily Flinkstrom shared the harsh economic reality under which Fair Tide is operating.

"People who are struggling to afford housing—the people who Fair Tide serves—are hardworking individuals who often are holding down multiple jobs and still can't make ends meet."

She offered this challenge: "I think it's easy to sit back and assume that others are tackling these major issues in our world, but that is a dangerous and sometimes false assumption. Together, we need to stand up and do our part to fight homelessness in our community — because if we don't do it, no one will."

The 130 community members in attendance took her plea seriously and waived their auction paddles with fervor. Thanks to our dedicated supporters the event raised more than three times as much money as last year!



HOMETOWN PRIDE

"We've always felt close to Fair Tide as our hometown 'teach a person to fish' non-profit, helping transition those in need, homeless people and families, into sustainable and stable situations through a holistic, humane and thoughtful approach. We are grateful they are here and look forward to many more years of supporting them in their mission."

—**Michael Landgarten**
Bob's Clam Hut and Lil's



DO I HEAR \$800?

Auctioneer **Howard Koeppel** donated his time, humor and wisdom to help Fair Tide up the ante on auction items.



Melissa Carroll with her children at a favorite venue for an after-school treat.

THE MOST WONDERFUL TIME OF THE YEAR

Melissa Carroll calls the move to Fair Tide's transitional housing on Dec. 20, 2016 her Christmas miracle. That's what her children, 10 and 11, called it, too.

Before she became Fair Tide's 100th resident, she and her son and daughter were living in a camper that didn't have heat or running water. And before that, they were in a New Hampshire program for the homeless that had them moving every Sunday.

Maybe she would have had other options if she'd been willing to move further away; to another state, even. But she didn't want to take her kids out of the Kittery school district.

"Two years ago, we were completely homeless," Melissa says. "That was hard enough on them. They love their school; they have

friends. I didn't want to take that away from them."

And so when Fair Tide's caseworker called last year to say there would be an apartment available at Fair Tide, well, she says, "That phone call saved us."

Now, knowing they have housing that she can count on for at least the next year has changed their lives.

"It's been such a blessing, that's what it is, a true blessing," she says. "Fair Tide has been an amazing safe haven. It has helped us get on the right path when, really before, we weren't on any path. The kids have been able to relax, they can have sleepovers, playdates, ride their bikes in the yard—Fair Tide was, and still is our Christmas miracle."



Megan Ridlon

★
**MEGAN
RIDLON**

"When you have a baby, they don't send you home from the hospital with a how to book. You have to figure it out, feed, clothe and house your baby. They don't tell you that sleeping in your car or bouncing from couch to couch is not good, but that didn't take long to figure out either. It's hard being a single mom. It's even harder when you don't have a safe place to live."

This was Megan's story when she found her way to Fair Tide in 2015.

This is her story today: she and her 7-year-old son have moved out of Fair Tide. She has a car and a job and is budgeting every dime, thanks to Fair Tide's caseworker who taught her how to manage her money.

Her son has told her he is proud of her. "He gets to have play dates. He gets to be a kid and not worry about anything. I'm proud of myself, too"

★
**KEVIN
MALOOMIAN**

Fair Tide offered Kevin the safety, stability and

support he needed to move forward. As he began to thrive in our community living environment, Kevin was able to give back, driving a fellow resident to work twice a week. During his time with Fair Tide, Kevin paid down his medical bills, maintained consistent employment and built up his support network so that, in April of 2017, he was able to move to his own permanent apartment.

★
**DENNIS
DEAN**

"I have my own apartment now in Kittery. Through

Vocational Rehabilitation, I am studying medical billing and coding. I volunteer weekly at York Hospital doing medical billing and coding. I live within walking distance of Portsmouth as well as other places. The two years I spent at Fair Tide showed me I can live independently and do well at it."

★
**JASON
JOHNSON**

"Before I moved to Fair Tide I was couch surfing with two kids.

Afterward, I was able to have an affordable home, keep a job, learn what I want to do and start my painting business.

"I make more money now, I have a nice place to stay and I'm able to provide for my kids. That's the long and short of it. Before coming to Fair Tide, I literally had nothing. Now I'm finally able to live and do things with my kids."



Kevin Maloomian



From left: Sharon Morrill, Barbara McGaughey, Colleen Pereira and Miranda van Bers

There is no doubt that Fair Tide's employees are our greatest asset.

EMILY FLINKSTROM
Executive Director

PHOTO THANKS

Fair Tide thanks photo contributors **Steve Delaney, Timothy Gillis** and **Bud Linscott**

IT ISN'T ABOUT THE CLOTHES

Fair Tide's thrift store is a critical funding source for our services; all proceeds support our housing and programs. This is where store employees have their greatest impact.

Director of social entrepreneurship **Barbara McGaughey** has been with us for more than seven years, applying her retail expertise as manager of the thrift store. Her talents extend well beyond day-to-day operations. Barb plays a key role in marketing and development efforts aimed at increasing funding for Fair Tide's housing program.

Sharon Morrill, Fair Tide's senior sales associate, has been a valued employee for more than 10 years. She keeps a mountain of clothing donations priced, organized and ready for shoppers. Her dedication to Fair Tide's mission carries over to her home life where she often recruits family members to help raise awareness about homelessness.

Joining Fair Tide more than two years ago, **Colleen Pereira** brings superb customer service skills to the front of the store. Her warmth and lively spirit keep our patrons returning to support Fair Tide and our mission.

Miranda van Bers is the newest sales associate but has been a long-time volunteer with the organization. Miranda's persuasive and artful sales techniques have resulted in increased revenue that directly benefits the Fair Tide housing program.



Case Manager Kerry Brent

DELIVERING SERVICES

Kerry Brent works with Fair Tide residents to identify obstacles to permanent housing — and to create a plan for overcoming them. Goals focus on, among other things, furthering their education, finding and keeping a job and building a support network.

"I strive to promote and achieve a better quality of life for the residents. The ultimate goal of our program is to obtain permanent housing. My hope is that I am seen as a source of support on their journey for years to come," Kerry says.

KEEPING UP THE BOOKS

Fair Tide welcomed **Pam Smith** as our bookkeeper in March of 2017. With more than 30 years of accounting and bookkeeping experience, she brings a wealth of knowledge and helps keep the organization's financial operations running smoothly. Pam has proven to be a dedicated member of Fair Tide's team, volunteering in her free time to help in the thrift store and pick up large donations with her oh-so-valuable pick up truck!

Fair Tide bookkeeper Pam Smith



VOLUNTARY EFFORT

Carrie Rosenthal, who found us through the United Way volunteers website, took on the enormous challenge of updating Fair Tide's donor database. Now we have access to the information we need to grow our development program.



IN TRAINING

University of New Hampshire interns contribute remarkable talent to Fair Tide.

Maggie Weaver, a human development and family studies major, helps connect current residents with appropriate resources and follows up with program graduates to see how they are faring. She also contributes to our marketing and outreach efforts.

Thank You for your support from July 1, 2016 – June 30, 2017

A Perfect Move
John Ahlgren
Judy & Donovan Albertson
Alice & Bird Interiors
Kent Allyn
Kendra Amaral
Chuck & Sally Andre
Peter Arney
ARQ Architects
Atlantic Grill
Badger's Island Sewing Co.
Emily Bailey
Nat Balch
Ben Baldwin & Liz Doucette
Helene Balkin
William & Betty Baran
Thomas & Linda Baran
Gavin Barbour
Kimberly Barnett
Tony Barrington
Tom Barry
BB Bayerle & Thomas Newbold
Beach Pea Baking Co.
Wendy Becker
Doug Bennett
Joan Benzie
Doug Berry & Phyllis Mastroianni
Barrett Bilotta
Alan Bing
Gary Blake
Blue Ocean Society
Bob's Clam Hut
Anne Borden
John Borden
Michael & Elizabeth Bothner
Charlie Bourdages & Holly Zurer
Leslie Bouvier
Kristine Bowden
Peter Bowman
Peter Braddock
Margo Bradford
Martin Braun
Jeffrey Brayne
G. Arthur & Martha Ann Brennan
Kerry & Peter Brent
Arlene & Will Brewster
Su-Willow Briggs
Jean Briggs Badger
Christopher Brodeur
Steven Broido
Ted Bromfield
Michael & Kimberly Brooker
Olga & Neil Bryant
Scott Buchanan
Bryan & Kathy Bush
Frank Busichio
Brooks Carter & Kathie Cornell
Sarah Cassani
Ceres Bakery
Christine Charest
Thomas & Mary Chayka
Francis Clark & Jane Bartolomei
Coastal Ridge Elementary School
Principals
Coldwell Banker-Yorke Realty

Maureen & John Convery
Helen Corbett Jones
Daniel J Corcoran
Margaret Cox
Julia Crafts
Geoffrey Crompton
Pat Cronin
Nina & Richard Cutts
Maria Czop
Dennis & Debbie Dean
Jim & Dianne Dean
Jeffrey Deck
Mimi & Ray Demers
Susan DeQuattro Arrand
Elizabeth Des Jardins
Barbara Deuell & Peter Whitman
Bethany Dever
Jesse Donnelly
George & Julie Dow
Karina Drumheller
Sarah & Peter Drummond
Gerald Duffy & Effie Malley
Susan Durkin
Amy Dutton & Brooks Murphy
Ralph Edwards
Royaline & Kelvin Edwards
Lawrence & Vicky Elbroch
Freda Emerson
Larry Etscovitz
Bruce & Janice Farmer
Kristin & Ken Fellows
First Christian Church of Kittery
First Congregational Church of
Kittery Point
First Parish Church
Darel & Barbara Fletcher
Eric & Marcia Flinkstrom
Robert Flolid
Marj Foote & Philip McGranahan
For the Love of Food and Drink
Elise Ford
Pricilla Ford
Pauline Ford
Dexter Fowles
Fuel & More
Kenneth Fuld
Elaine & Joe Fuller
Marshall Gaffney
Harris & Julie Galkin
Paula & Vern Gardner
William Gilbert
Golden Harvest Produce Market
Alicia Goodwin
Basil Gorrell
Greg & Kathy Gosselin
Gosselin Realty Group
Granite State United Way
Granite State Whale Watch
Pam Gray & Andy Glazier
Mark Graziano
Simon Green & Anne MacPherson
Green Pages
John & Edith Grindle
Ann Grinnell & Marge Pelletier
Morris & Ladonna Grosz

Gundalow Company
Andrew & Kristen Hager
Stephen & Stella Hall
Linda Hanf
Donna Hanson
Wendy Harris
Charles & Lynn Hatch
Elaine Hayden
Eamonn Healy
Heather Heins
Tom Hibschan & Clare Rogers
Shannon Hill
Hillside Flowers & Gifts
Brad & Linda Hirst
Elizabeth Des Jardins
Douglas Hotchkiss
Mary Ellen Hurley
Kimi Iguchi
Nancy & Robert Jackson
Walter & Judith Jackson
Tyler & Rebekah Jackson
John Johnson
Joan & Peter Johnson
David Jones
Judith Jones
Patty Keck
Kennebunk Savings Bank
Jennifer Kennedy
Jean Kerr
Stuart Kerr
Peggy Kieschnick
Kittery Block Party
Kittery Community Center
Kittery Trading Post
Jud & Laurie Knox
Howard Koeppl
Deborah & Jeffrey Kolod
Cara & Sean Konecci
Mitch Kostoulakos
Martha Kowal
Stephen Kowal
David & Mary Krempels
Edith Lander
Michael Landgarten
Holly Landgarten
Lisa Marie LeBlanc
Donna Lee & Gary Goldstein
Mike Lee & Wanda McDonough
Cynthia Lee
Jamie Lee
Kirsten & Steven Lee
Robert & Carol Lee
Grace Lessner
Liberty Mutual
Jeremy Lindquist
Amanda Lindquist
Donald Lippoth
Elizabeth Locke
Emily Locke
Nanci Lovett
Charline Ludgate
James MacAllen
Anne MacPherson
Kellie Maguire
Maine Coast

Elaine Manning
Kate Marshall
Debra Martin & Steve Delaney
John Marzinzik
Linda & Peter Mascelli
Karen Mazzari
Edward & Joan McAbee
Deb McCluskey
McCoy Pottery
Garvin & A.M. McCurdy
Alice & Mary McCurdy
Maureen McDonald
Katherine McDonald
Bill McDonald
Mati McDonough
Joanne McDonough
Andrew McDonough-Lee
Barbara McGaughey
Linda McGivern & Benjamin Thayer
John McKee
Sharon McLaughlin
Michael McLaughlin
Jeff McLean
Bradley McMaster
Amanda & Rich Meenagh
Meetinghouse Village
Douglas Mine
Misto
Scott Mitchell
John Monahan
Susan Moreau
Sharon & Paul Morrill
Mary Murphy
Marian & Christopher Musto
Brenda Myers
Gary Nagle
Steven Naifeh
Nellie McKay Revocable Trust
New Hampshire Charitable
Foundation
Thomas Nichols & Lynda Joyce
Patricia Nichols
Edythe Niles
Evelyn & Dave Nocella
Fran Nutter-Upham & Bill Upham
Erin O'Connell
Orange Circle Farm
Mark Otis
Pajamagram
Parker Hannifin Foundation
Mikayla Parsons
Andy Paskalis
Judy Perley
Dana Peters
Roger & Margaret Pezzuti
Regina Pineo
Piscataqua Savings Bank
Donald & Mary Polle
Ryan Pope
Portsmouth Music Hall
Portsmouth Paddle Co.
Anthony & Diane Postupack
Thurston & Linda Powell
Michael Prall
Bob & Nancy Prall
Henry & Marian Precht
Robert Puglisi
Glenn Raswyck

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Jody Record
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Dryden Robertson
Stacy Robinson
Carol & Kevin Rodenberg
Brian & Jan Rodonets
Harris Roen
Rosamond Thaxter Foundation
Charles & Susan Roscoe
Douglas Roth
Carroll & Mary Jane Rowan
Thomas & Laurie Rowan
Rudders Public House
John Rummier
Deane Rykerson
Steve Sanger
Lawrence Schelmann
Sara & Kenneth Schoman
Seafari Charters
Second Christian Congregational
Church
Leroy Shea
Diann Sherbak
Charles Simpson & Mary Oplinger
Sara Simpson & Ann-Marie
Waterhouse
Margaret & James Simpson
Thomas Simpson
William Simpson
Barbara Simundza
Alan & Joan Smith
Stanton & Betty Smith
Gary Smith
George & Linda Soutiere
Victoria Soutiere
James & Kathy Spielman
Morey Stettner & Margie Wachtel
Joanne Stone
Michael & Jerra-Marie Sullivan
Anne Sullivan
Christopher Sullivan
Sally K. Sulloway
Sunset Village Motel
Joan & Robert Sweeney
Terrence Swiger
Wanda Syphers
Helen Taft
Elizabeth Tappin
Diane Taylor
Teledyne DGO
Frederick Thaler
The Pointe on Badger's Island
Michael Thomas
Anne Thompson
Heather Thouin
Glenn Tibor Powers
Harriett Tolpin
Kelli Tomczak
Barbara Tomkins
Tommy Hilfiger
Town of Kittery
Traip Academy
Tributary Brewing Co.
Barbara Tsairis

Wynne Tysdal
United Way of Greater Portland
United Way of Massachussets Bay &
Merrimack Valley
United Way of the Greater Seacoast
Barbara Upton
Todd Van Grouw
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Keith Wetzell
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York Harbor Inn

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MUSICIAN SHOUT OUT

Thanks for playing
at the annual Spring
Dinner **Kent Allyn,**
Doug Bennett (above)
and **Nat Balch**

* If we have misspelled or omitted your name, please accept our apologies and let us know our error. Email executivedirector@fairtide.org



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www.fairtide.org

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