

FAIR TIDE ANNUAL REPORT FY-19



A NOTE FROM OUR EXECUTIVE DIRECTOR

Dear Friends,

I was recently reminded of one of my favorite parables where, following a big storm, thousands of starfish had washed up onto a beach. A young girl began throwing them back into the water one by one, when an elderly gentleman approached. He questioned the mission of the girl, asking, "Young lady, there are thousands of starfish and only one you. What difference can you make?" She thought for a moment before bending down to pick up another, and as she tossed it into the water she replied, "I made a difference to that one."

The issue of homelessness can seem insurmountable when we look at the vast number of folks without a stable place to call home. It can feel easier to simply throw in the towel rather than go up against the economics of increasing rents, stagnant wages, and historically low vacancy rates. It is tempting, for many, to continue blissfully ignoring this problem and accept that we have done all that is possible within the limits of societal systems and governmental resources.

But then we encounter clients like Genevieve, who came to us with four kids in tow after having lost her job, her housing, and her savings. We wrapped our arms around her and her family, found them stable housing, worked tirelessly to connect them to local and federal resources, and provided the necessary support to get their lives back on track. To this family, and the several others we housed this year, we made a life-changing difference that will be felt for generations to come.

Some may label Fair Tide's mission as overly ambitious or unattainable. While we are not naive enough to believe we can solve homelessness, you better believe, that with your help, we are doing everything in our power to save as many starfish as possible. Thank you for your continued support.

With sincere appreciation,

Emily Flinkstrom



BY THE NUMBERS



× 80

80 clients supported through housing & case management



× 23

Moved 23 individuals from homelessness into housing

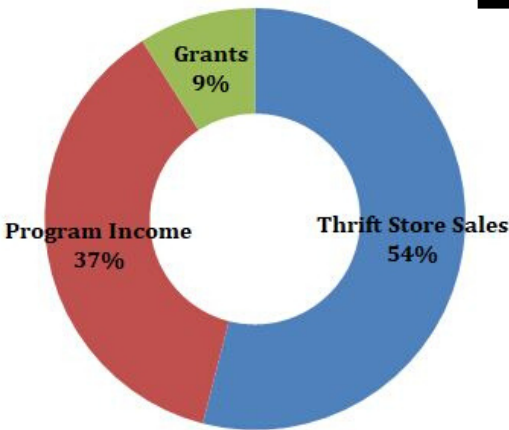


× 1,404

1,404 thrift store volunteer hours donated to Fair Tide

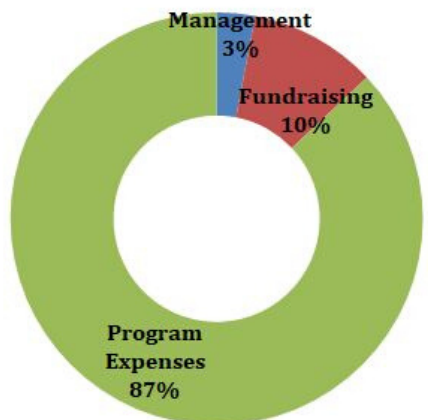
Income Total:

\$336,873



Expenses Total:

\$326,945



STRATEGIC GROWTH PLAN PROGRESS

Moving **40** households from homelessness into permanent housing



Fair Tide House

Private Market

New Development

Five Year Goals

Convert 5 units from transitional to permanent housing.

Partner with landlords to open up 15 units in the private rental market to households moving out of homelessness.

Partner with affordable housing developers to bring 20 new affordable housing units to the area.

Second Year Progress



100% of units serve as permanent housing for five formerly homeless households.



Seven households placed into permanent housing in the community.

(As of 11/1/2019)



Two sites in progress, one smaller project and one larger development.

LANDLORD ENGAGEMENT INITIATIVE

Due to low vacancy rates and high rental costs, households with rental vouchers often cannot locate a landlord who will accept their subsidy. Fair Tide's LEI program was launched this year with a goal of incentivizing landlords to rent their units to households who have a rental voucher.

Guaranteed Rent

Rent is directly deposited into bank account via a Federal Rental Subsidy



Sign On Bonus

One time, \$500 per unit sign on bonus



Vacancy Loss Coverage

One month's rent to hold a unit while voucher process is underway



Case Management Support

Both the case manager and executive director serve as resources for the renter and landlord



Damage Loss Mitigation

Coverage up to \$2,000 for damages above and beyond security deposit



Rent-Ready Tenants

Tenants go through an educational course preparing them for the responsibilities of being a renter



Check out our website www.fairtide.org/How-to-help to learn more!

CASE MANAGEMENT: THE KEY TO SUCCESS WITH KERRY

Fair Tide's model of permanent housing coupled with case management services has proven to be successful in not only keeping people housed, but helping them achieve their goals and become active, contributing members of the community. The Commission for Case Management Certification explains the purpose of this work well stating, "Its underlying premise is that everyone benefits when clients reach their optimum level of wellness, self-management, and functional capability."

But what exactly is case management, you ask? Kerry Brent who has served as Fair Tide's case manager for over three years explains it in this way:



“

To me, case management is a collaborative process. It's very much tailored to client specific needs. We assess needs, make a plan, and set goals for the future. I advocate, research, and link to area resources to meet goals. My end goal is for the client to gain life-long skills and maintain independence.

”

RESIDENT SPOTLIGHT

"Fair Tide has restored a sense of security, safety, and belonging which has allowed me to begin to heal and create a better future for my family."



Genevieve, first and foremost, is a mom. With four kids of varying ages she has her hands full, but it is evident in the way she talks about them that they are her world. It is for this reason that when her life started to crumble around her, following several traumatic events, she relentlessly fought to stay afloat. Genevieve is a talented nurse, but the P.T.S.D. robbed her of her job and, eventually, of her home.

Homeless, jobless, and struggling to find a semblance of security, Genevieve reached out far and wide for assistance. After Fair Tide's case manager met with her, we knew that her only hope in getting her family's life back on track was to find stable housing.

A month later, when a unit in the Fair Tide House opened up, Genevieve and her kids moved in. With the incredible stress of being homeless lifted, and with the support from Fair Tide's case manager, Genevieve has been able to focus on piecing other aspects of her life back together. Her kids have a place to call home, a table to host family dinners, and a bed to themselves every night. Genevieve has a safe haven to process through her trauma and begin finding her way out of the darkness.

SUCCESSFUL EVENTS

Fair Tide's Annual

SPRING DINNER

HOSTED BY: THE BLUE MERMAID



More than 120 community members gathered at Blue Mermaid for an evening of food, drinks, music and fundraising. Fair Tide's 2019 Spring Dinner and Auction brought in a record breaking \$35,380 which will go a long way in providing housing and supportive services to individuals and families experiencing homelessness.

Fifth Annual

HIKE FOR THE HOMELESS

FROM SEA TO SUMMIT

For the fifth year in a row, Charlie Simpson and Mac McAbee made their way from the Seacoast to the summit of Mount Washington. This year, due to injuries, they rode their bikes from Kittery to the base of the mountain and trekked to the top. The journey began on Monday, September 2nd and concluded with a successful summit around noon on the 5th.

With the support of all those who donated, we raised almost \$8,000!



THRIFT STORE: LIFE CYCLE OF A DONATION



The Fair Tide Thrift Store has continued to grow and gain support from our Seacoast community! We raised over \$181,500 this past fiscal year through the purchases of our pre-loved items. Thank you to all our generous in-kind donors and customers!

Fair Tide's Board of Directors

Amy Dutton
Brianna Gleason
Ali Goodwin
Hershey Hirschkop
Anne Marie MacPherson
Ryan Pope
Corky Thomson
Halya Zadoretzky
As of 10/1/19



*Not pictured, Brianna Gleason

Thank You to Our Amazing Donors!

360 Sugar Free	Charles & Lynn Hatch	Francis Clark & Jane Bartolomei
A&A Balloon Rides	Charles Simpson & Mary Oplinger	Francis Kelso
Abstract Assistant	Charlie Welborn	Frank & Barbara Witham
Agnes Charlesworth	Charline Ludgate	Frank Busichio
AJ & Diane Postupack	Charly Murphy	Frederick Thaler
AJ's Wood Grill Pizza	Cheryl Estabrooke	Fuel & More
Alan & Christine Kelly	Chris & Mariah Erikson	G. Arthur & Martha Ann Brennan
Alan & Joan Smith	Christopher & Diana Brazill	Garvin & A.M. McCurdy
Alexander Platt	Christopher Brodeur	Gary Blake
Alice K. Mansfield Trust	Colin Campbell	Gary Nagle
Alice Kubacki	Constance Hanley & James Smith	George & Julie Dow
Alicia Goodwin	Cynthia & Harris Lee	George & Linda Soutiere
Amanda Barrios	Cyrus & Mary Clark	Gerry O'Connell
Amanda Lindquist	Dan & Hannah Rothermel	Gillian Aguilar
Ameriprise Financial	Daniel Corcoran	Glenn Raswyck
Amy Dutton & Brooks Murphy	Darel & Barbara Fletcher	Golden Harvest Produce Market
Amy Dutton Home	David & Mary Krempels	Gosselin Realty Group
Andrea Swanson	David & Susan Gagnon	Grace Lessner
Andrew & Hannah McDonough-Lee	David & Susan Remillard	Granite State Whale Watch
Andrew & Kristen Hager	David Effron	Green Pages
Anita & Paul Lindstrom	Dawn Bullens	Greg Andruschkevich
Ann Grinnell & Marge Pelletier	Debora Martin & Stephen Delaney	Gundalow Company
Ann Peters	Deborah & Jeffrey Kolod	Gus and Ruby Letterpress
Ann Pierce	Deborah Downs	Halya Zadoretzky
Ann-Marie Waterhouse & Sara Simpson	Deborah Hall	Haven Homes & Lifestyle at
Anna Decarteret	Deborah Holbert	Keller Williams Coastal Realty
Anne Austin & Robert Simpson	Denise Jacobson	Heatable
Arlene & Will Brewster	Dennis & Debbie Dean	Heinemann Publishing
Bangor Savings	Dennis Cote	Helen Taft & Peter Bowman
Bank of New Hampshire	Dennis LeBlanc	Henry & Marian Precht
Barbara Deuell & Peter Whitman	Design Forr Living	Hershey Hirschkop & Leigh Peake
Barbara Upton	Diane Genninger	Hilary Clark
Barrett Bilotta	Diane Harvey & John Heintl	Hillside Flowers & Gifts
BB Bayerle & Thomas Newbold	Diane Taylor & Ronald Forst	Holly Dubay
Beach Pea Baking Co.	Donna & Douglas Foster	Holly Zurer & Charlie Bourdages
Ben & Judy Potter	Donna Haskins	Hope Ryan
Ben Goodwin	Donna Jean Ahigian & Jeff Gordon	Houghton Mifflin
Beth & Tom Howell	Donna Lee & Gary Goldstein	Ira & Anna Galkin Charitable Trust
Beth Segers	Doug Bates	Irene Robb
Betty LaBranche	Douglas Hotchkiss	Island Cruises
Bike & Build	Douglas Mine	Isles of Shoals Organics
Bill & Myra Cutts	Douglas Roberts	Jackie Abramian
Bill Zafirson	Douglas Roth	Jacob & Francois Simpson
Blue Mermaid Island Grill	Drew Fitch	Jacqueline & Scott Bleczynski
Bob & Nancy Prall	Driscoll Realty	Jacqueline Scott
Bob's Clam Hut	Edward McAbee	James & Margery Wieder
Boston By Foot	Edythe Niles	James Simpson
Bradley & Linda Hirst	Elaine & Joseph Fuller	Jamie & Lindsey Lee
Bradley Kelly	Elaine Pridham	Jamie Carver
Brasserie 83	Elizabeth Deleo & Will Simpson	Jane Durgin & Eric Herlan
Breeze Salt Spa	Elizabeth Locke	Janet Welch
Brenda Myers	Emily Bailey	Jean & Bud Kerr
Brianna Gleason	Emily Doble	Jeanne Roche
Bruce & Janice Farmer	Emily Flinkstrom & Jay Wilgus	Jeff & Corky Thomson
Candace Delisio & Patrick DeCredico	Enna Chocolates	Jeffrey D'angelo
Carole Goodwin	Eric & Marcia Flinkstrom	Jennifer Wikstrom
Carrie Kellerman	Eric Waddell	Jennifer Ackermans
Carrie Richesson	Erin Proulx	Jennifer Dunn
Carrie Rosenthal	Esther & Peter Motson	Jeremy Lindquist
Carroll & Mary Jane Rowan	Evelyn & Dave Nocella	Jesse Donnelly
Carter's	Fallon-Clifford Family Fund	Jill & Tim Farrell
Catherine & David Casey-Flavin	Fidelity Charitable	Jim & Dianne Dean
Catherine McKellar	First Congregational Church	Joan & Peter Johnson
Catherine Wolff	of Kittery Point	JoAnn Warren
Cathie Wiechert	First Parish Church	Joanne & Judd Reed
Cathy & Bill Wansart	Flatbread Company	Joanne McDonough
Ceres Bakery	Forrest Elliott	Joanne Small
	Frances Nutter-Upham & Bill Upham	

If we have misspelled or omitted your name, please accept our sincerest apologies and let us know our error.
Email: executivedirector@fairtide.org



Thank you for your support from July 1, 2018 - June 30, 2019!

Joanne Stone	Martha & Eric Stone	Sarah Cassani
John & Edith Grindle	Martha & Stephen Kowal	Sarah Dennett
John & Linda Monahan	Martin Braun & Jamie Hogan	Schwab Charitable
John & Parkie Boley	Mary Alice Schatzle	Scott & Kimberly Gardiner
John Ahlgren	Mary Ellen Jackson Consulting	Scott J. Blecinski Charitable Fund
John McKee	Mary Ellen McKenney	Seasmoke Trio
Jud & Laurie Knox	Mary Lamstein	Second Christian Congregational Church
Judi & Mark Gardner	Mary Long	Shannon Darr
Judy Perley	Mary Murphy	Sharon McLaughlin
Judy Spiller	Mati McDonough	Shauna Thomas
Julia & Michael Ouellette	Matt Boyle & Lauren Hess	Simon Green & Anne Marie MacPherson
Julie Crafts	Matt Brock	Skip Schnable
Karen & Mel Goodwin	Maureen & John Convery	Smith Dignan, LLC
Karen & Tom Brown	Maureen McDonald	Squam Lake Hand Knits
Karen Espeseth	Meetinghouse Village	Star Island
Karen Kalmar	Megan Croteau	Stephen & Stella Hall
Karina & Grant Drumheller	Melissa Paly	Stephen Naifeh
Kate & Keith Photography	Michael & Catherine Goodwin	Steve Smith
Kate's Bakery & Cafe	Michael & Elizabeth Bothner	Steven Broido
Kathie Cornell & Brooks Carter	Michael Getty & Sheila Pilkenton	Stonewall Kitchen
Kathleen Dewitt	Michael Lee & Wanda McDonough	Susan Antal & Jill Smith
Kathleen Marra & Michael McCarten	Michele Heisner	Susan DeQuattro Arrand
Kathryn Driscoll	Michele Meyer	Susan Doyle
Katrina & Richard Cutts	Mimi & Ray Demers	Susan Durkin
Kayleen Vieburg	Misto	Susan Emery
Keith Wetzel	Mitch Kostoulakos	Susan Meffert
Kelly & Chris Baker	Morey Stettner & Margie Wachtel	Susan Murray
Ken & Gail Lemont	Morning Glory Inn	Susan Pope
Kennebunk Savings	Morse Hill Trust	Sweet Pea Consignment
Kerry & Peter Brent	Ness/Rodenberg Family Foundation	Ted Bromfield
Kittery Block Party	Nest	Teledyne DGO
Kittery Holiday Baskets	Olga & Neil Bryant	The Atlantic Grill
Kris Cecere-Spagnuolo Bowden	Ore Nells	The Blue Ocean Society
Larry & Ann Flohr	Outta the Box	The Church at Spruce Creek
Larry Etscovitz	Parker Hannifin Foundation	The Music Hall
Lawrence & Vicky Elbroch	Pat & John Cronin	The Windjammer
Lea Jensen	Patricia Barrett	Thomas & Laurie Rowan
Liberty Mutual Foundation	Patricia Nichols	Thomas & Linda Baran
Lil's Cafe	Patrick & Clara Klingaman	Thurston & Linda Powell
Linda King	Peggy Kieschnick	Tobi Evangelisti
Linde Gases	Penny & Albert Gagnon	Todd Van Grouw
Lis Anderson	Perrin Chick	Tom & Margaret Weaver
Lisa Bultheel	Peter & Linda Mascelli	Tom & Marie Catalano
Lisa Press	Peter & Susannah Goodwin	Tom & Pauli Rines
Lorene & Gregory Ulrich	Peter Arney	Tom Hibschan & Clare Rogers
Louise & Merrill Cousins	Priscilla Ford	Tommy Hilfinger
Lyn Rosoff	Rebecca Gould	Tony Barrington
Lynn Spang	Regina Pineo	Town of Kittery
Lynne Crocker	Renee Pike	Tributary Brewing Co.
Madeline Wallach	Robert & Carol Lee	Tulsi
Maine Coast	Robert & Jackie Brisebois	UNH Seagrant Program
Major League Baseball	Robert Varney	United Way of Massachusetts Bay &
Mallory Parkington Portraits	Roger & Margaret Pezzuti	Merrimack Valley
Marci Francis	Rosamond Thaxter Foundation	United Way of the Greater Seacoast
Margaret & Kenneth Fisher	Rosemary Anthony	Victoria Pulos
Margaret Bradford	Rotary Club of Kittery	Vida Cantina
Maria-Luise & Mark Westgate	Rudders Public House	Walter & Judith Jackson
Marian & Christopher Musto	Ryan Pope	Wanda Syphers
Marjorie Foote	S.A.F.E. After-School Program	Wear House
Mark & Deborah Graziano	Sallie Macintosh	Wendy Harris
Mark & Diana McNabb Charitable Fund	Sally Ward & Malcolm Wesselink	Wendy Haupt
of the New Hampshire	Salty River Farms	White Heron Coffee & Tea
Charitable Foundation	Sandra & Kevin Raynes	William & Christine Lantier
Mark Allinson	Sandra Hoffman	William Gilbert
Mark Cartier	Sandra Wing	William MacDonald
Mark Otis & Ellen Ratner-Otis	Sandy Thiel	William White
Marshwood Middle School	Sara & Kenneth Schoman	York Hospital

Thank you also to all our donors who wish
to remain anonymous!





FAIR TIDE

15 State Road
Kittery, ME 03904

(207) 439-6376
www.FairTide.org

Please consider
making a donation
to Fair Tide as part
of your holiday
giving.

NONPROFIT ORG.

US POSTAGE

PAID

PERMIT #35
KITTERY, ME